

# RAYMOND JAMES®

**January 12, 2022**

## **Embarking on Another Decade of Service to Canadians**

As we enter another decade of helping individual Canadians and their families with their wealth management needs, and serving institutional clients and corporate issuers, we are positioned more strongly than ever to accelerate our growth momentum in all of our businesses. Our successes are reflections of the hard work and dedication of past and present colleagues. To all of you, advisors and associates, thank you for your partnership and important contributions that have made Raymond James Canada's leading investment dealer.

I also want to thank Paul Allison for his tremendous leadership, mentorship and friendship which has made such an important impact on me personally and many others around the firm. I am grateful Paul will continue to play an important role, as Executive Chairman, sharing his expertise and insights as we move forward into our third decade of service to Canadians.

In addition, I am very pleased to announce the appointment of the following partners who will serve on our Raymond James Ltd. Leadership Team.

- Lloyd Costley, Chief Operating Officer and Chief Risk Officer
- Jason Enouy, SVP, Chief Compliance Officer
- Scott Hudson, SVP, Interim Head of Wealth Management, Private Client Group
- Peter Kahnert, SVP, Corporate Communications & Marketing
- Craig McDougall, Senior Managing Director, Head of Investment Banking and Mergers & Acquisitions
- Nicole Svec, Senior Managing Director, Head of Equities
- Sybil Verch, EVP, Private Client Solutions, Private Client Group
- Tom Williams, SVP, Head of Growth & Development, Private Client Group
- Alan Wong, SVP, General Counsel & Corporate Secretary

In addition, I have appointed the following as Standing Members on the Leadership Team:

- Deb Best, SVP, Human Resources
- Anne Meyer, SVP, Chief Financial Officer

While Craig and Nicole will represent their ECM colleagues on this committee, the full leadership team for Capital Markets will include: Sean Boyle, Senior Managing Director, Head of Institutional Sales; Richard Eakins, Senior Managing Director, Head of Equity Origination & Syndication; Bob McDonald, Senior Managing Director, Head of Institutional Trading; and Daryl Swetlishoff, Senior Managing Director, Head of Equity Research.

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Lastly, to further align the ECM senior team, Katie Schwitzer, Managing Director, General Manager, ECM and Cynthia Lui, Managing Director, Head of Publishing & Supervisory Analyst, will now report to Nicole Svec.

These individuals will serve as important conduits to bring together the best ideas from all parts of the firm to shape the path forward and to make Raymond James a firm where everyone feels welcomed and proud to be part of it. I look forward to working with all of them, and all of you, as we enter this new stage in our growth.

We have accomplished much over the past two decades, but there is more to be done. I am excited and optimistic about what lies ahead because of the people, and leaders, we have at every level in all parts of the firm. Each day, at the branch level, throughout our corporate offices, and support teams, more than 1750 associates are making a difference to their clients, to their communities and to the firm in countless ways.

Thank you for all that you are doing. I look forward to working with all of you in our shared conviction to make Raymond James an even better firm to serve our clients and build successful careers. As we embrace the opportunities before us, I am confident that we will continue to grow and prosper by remaining true to the values that make Raymond James unique.

Thank you again for your support and partnership.

A handwritten signature in blue ink that reads "Jamie". The signature is written in a cursive, flowing style.

Jamie Coulter  
CEO, Raymond James Ltd.